





The Public Sector: In Transition or Saved?

Thinking Beyond COVID-19 and Federal Relief Packages

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What Economists are Watching in 2021





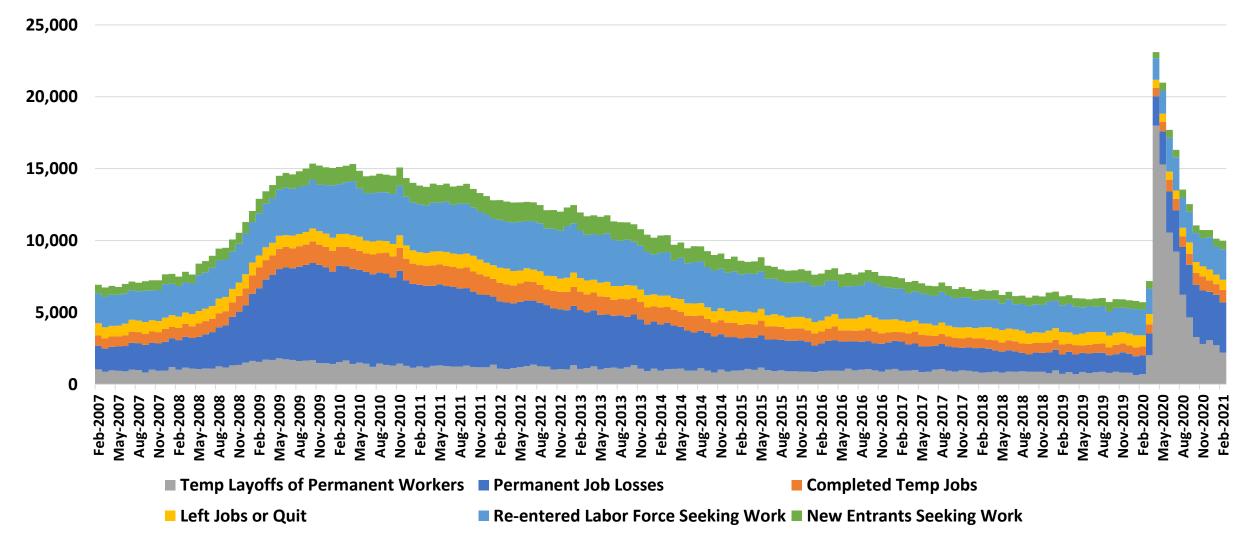


Sources: Getty Images and Google Images



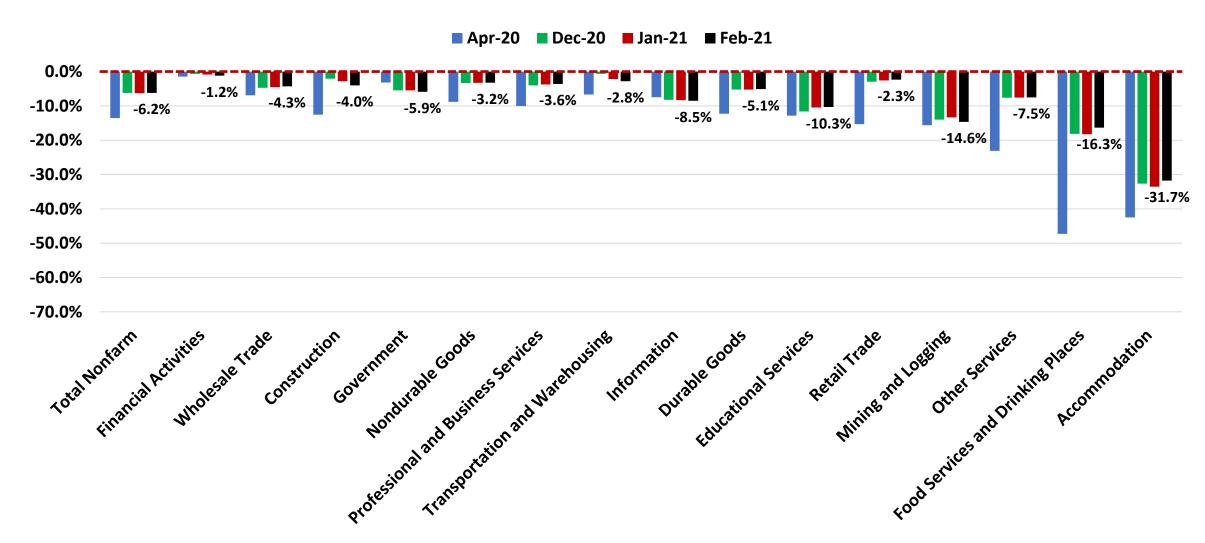
US Labor Force Watch, Thousands of Workers Unemployed, January 2007 to February 2021





Changes in Jobs, Selected Industries, % Change since previous year, April, December 2020 and Jan and Feb 2021, US

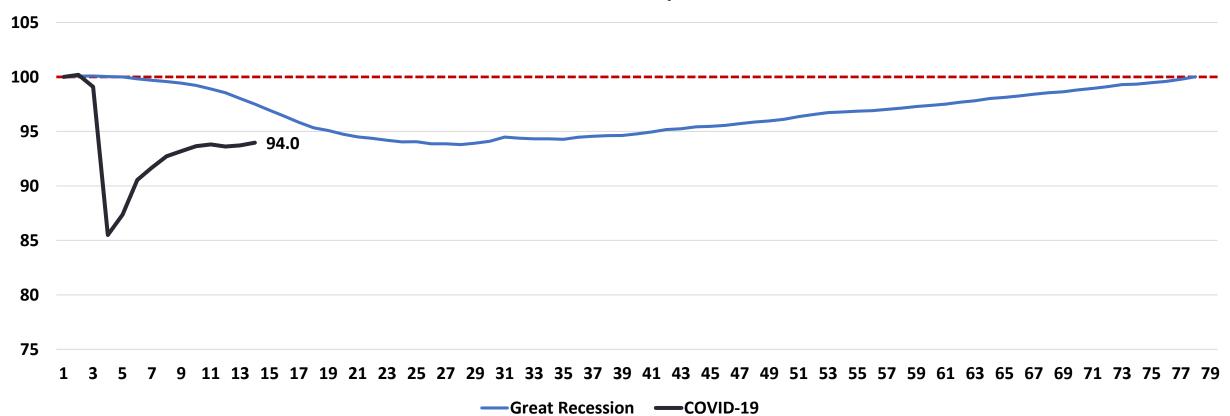




Employment Recovery Comparison, United States, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100 to Feb 2021







Source: BLS and EFA

Fiscal Stimulus Round #3



- \$1,400 stimulus checks:
 - Single people earning \$75,000 and \$150,000 for couples.
 - Includes checks for adult dependents, which are first-time recipients
- Unemployment insurance: additional \$300 in weekly unemployment benefits
- Tax credits: expands child tax credit to reduce child poverty
- Increases Affordable Care Act premium subsidies for two years to 400% of the federal poverty level.
- Money for schools: \$170 billion toward K-12 schools (\$130 billion) and higher education (\$40 Billion) support
- Vaccines, testing, and tracing: \$46 billion to the Department of Health and Human Services
- Rental assistance: Democrats are aiming to put \$25 billion toward emergency assistance to renters.
- \$350 billion total toward state, local, tribal, and territorial funding.
- Restaurant revitalization: \$25 billion toward Small Business Administration program, \$5 billion for businesses with under \$500,000 in revenue in 2019.
- Energy assistance: \$4.5 billion to HHS to help low-income people pay their energy and water bills.
- Internet connectivity: \$7.6 billion to expand internet connectivity to students and teachers
- No workforce training dollars directly called out, very indirect through education funding



Federal Reserve Philadelphia Forecast, Survey of Professional Forecasters

Forecasted inflation between 2.1 and 2.5% per year to 2024: interest rates to remain low to 2023 minimum

These data are from Jan 2021

This is now +6.5% for 2021 as of March 17

Real GDP (%)	Unemployment Rate (%)
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	Previous	New		Previous	New	
Quarterly						
2021:Q1	3.2		3.2	6.7		6.3
2021:Q2	3.5		5.0	6.5		6.1
2021:Q3	3.5	!	5.3	6.1		5.7
2021:Q4	3.3		4.0	5.8		5.4
2022:Q1	N.A.		3.7	N.A.		5.1

Annual data (projections based on annual-average levels):

2021	4.0	4.5	6.3	5.9
2022	3.0	3.7	5.2	4.8
2023	2.1	3.1	4.6	4.2
2024	N.A.	2.5	N.A.	4.0

Source: Federal Reserve Philadelphia Branch



California and IPPS Counties

Employment Data, California and Selected Counties, Changes from Jan 2019 and Jan 2020 and Unemployment Rate, % Change and Number of Workers

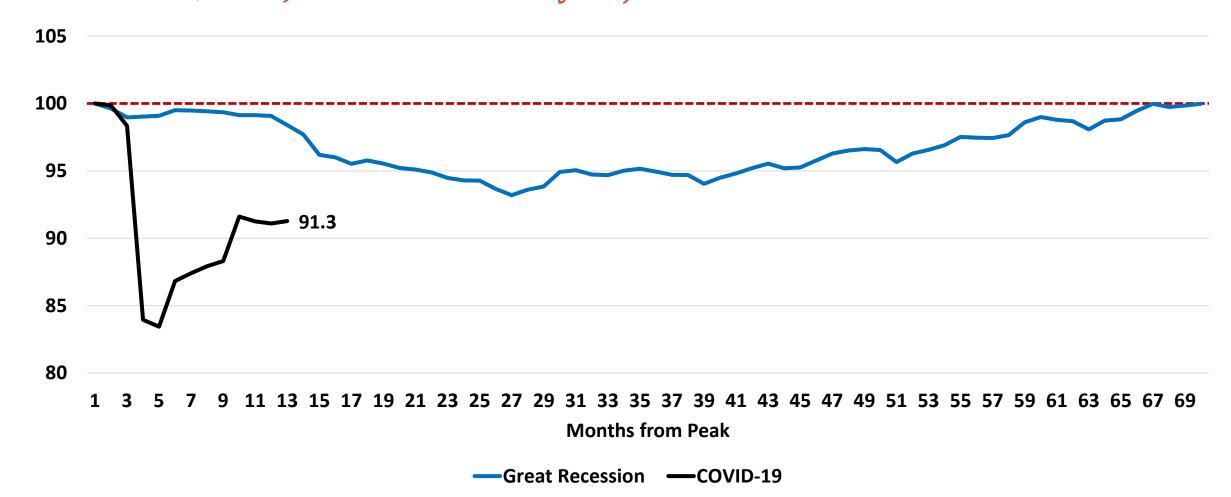


Category	Change California	% Change/ U Rate	Change Butte County	% Change/ U Rate	Change Shasta County	% Change/ U Rate	Change Sac MSA	% Change/ U Rate	Change Yuba/ Sutter	% Change/ U Rate
Civilian Labor Force	-553,700	-2.8%	-7,200	-7.5%	300	0.4%	-6,400	-0.6%	-2,900	-3.8%
Civilian Employment	-1,512,100	-8.1%	-9,100	-10.0%	-1,400	-2.0%	-45,400	-4.3%	-3,900	-5.6%
Unemployment Rate	1,312,100	8.8%	·	8.3%	,	7.9%		7.6%	,	10.2%

Source: California EDD

Employment Recovery Comparison, California, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100, as of Jan 2021 Seasonally Adjusted

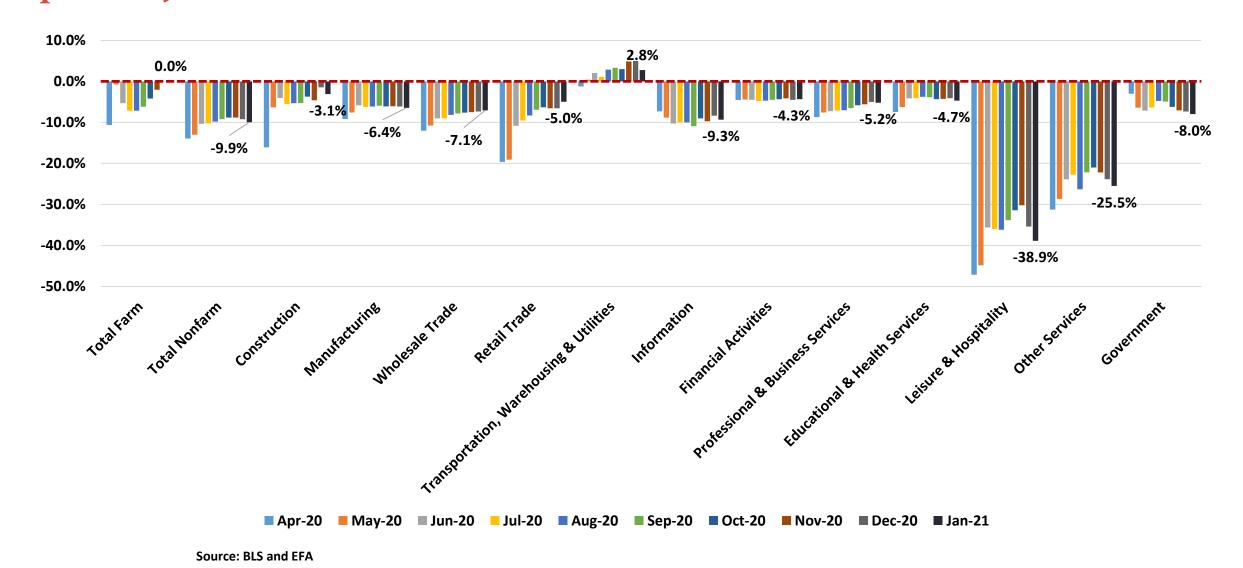




Source: California EDD and EFA

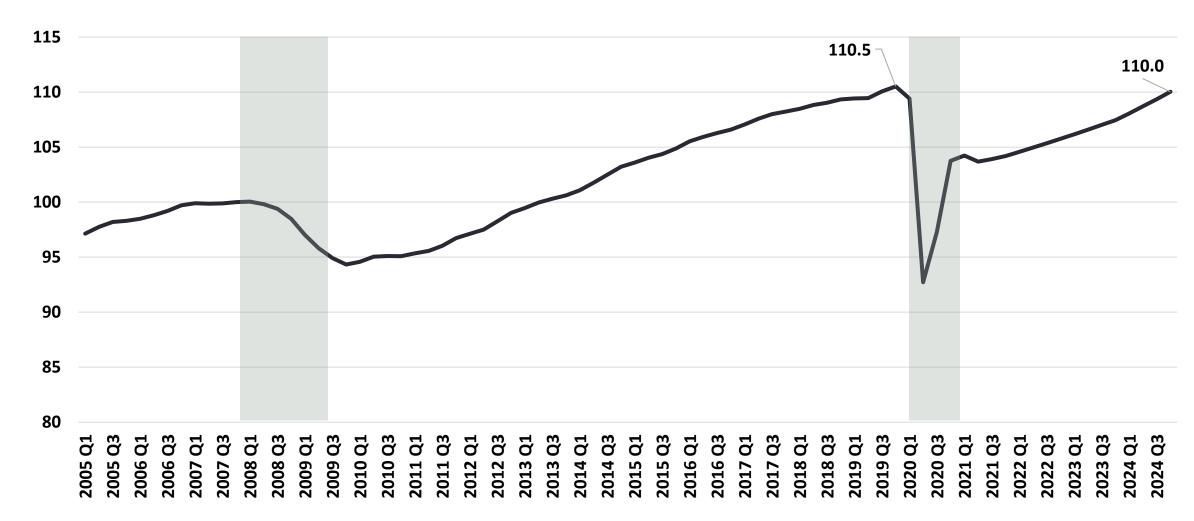
Jobs Lost (% Change from Previous Year), California April to Jan 2021





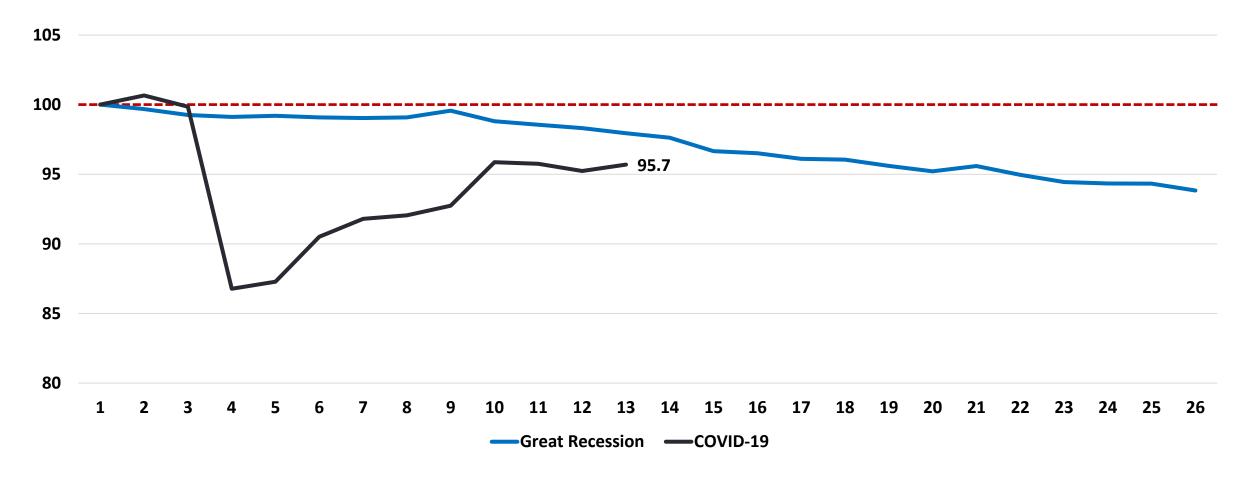
Employment in California, Index November 2007 = 100, Q1 2005 to Q4 2024 (Forecast)





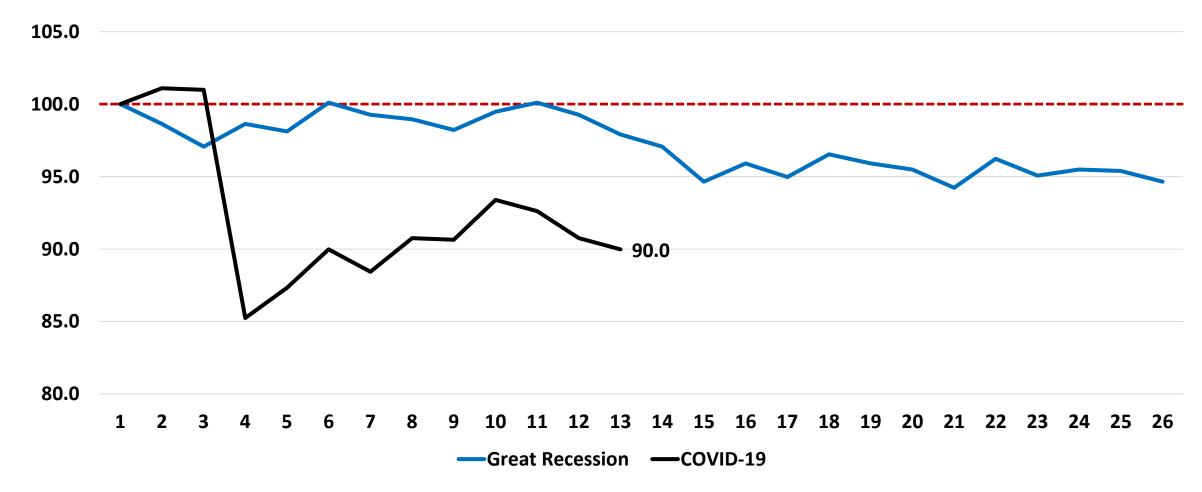
Employment Recovery Comparison, Sacramento MSA, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100





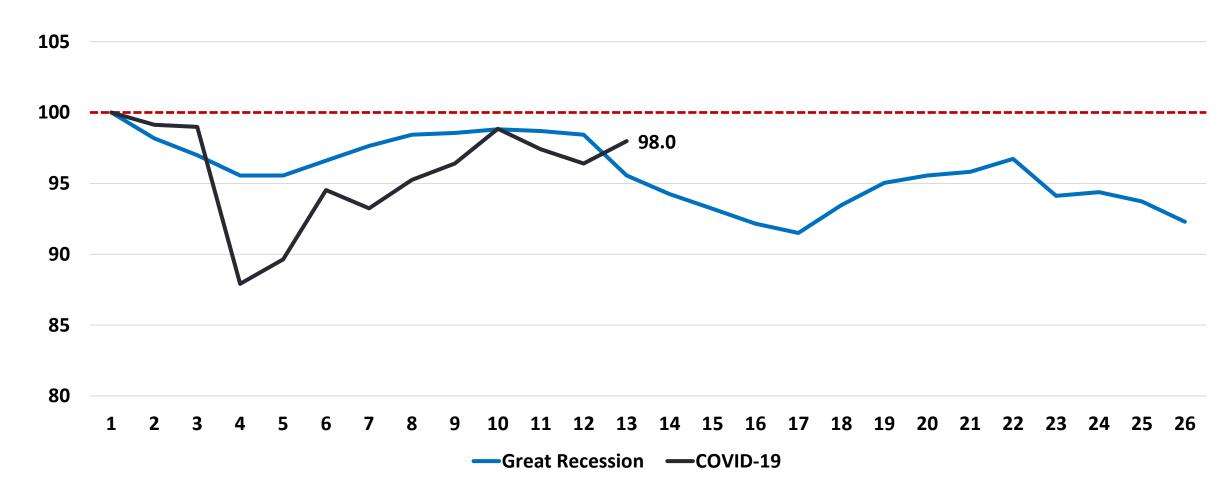
Employment Recovery Comparison, Butte County, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100





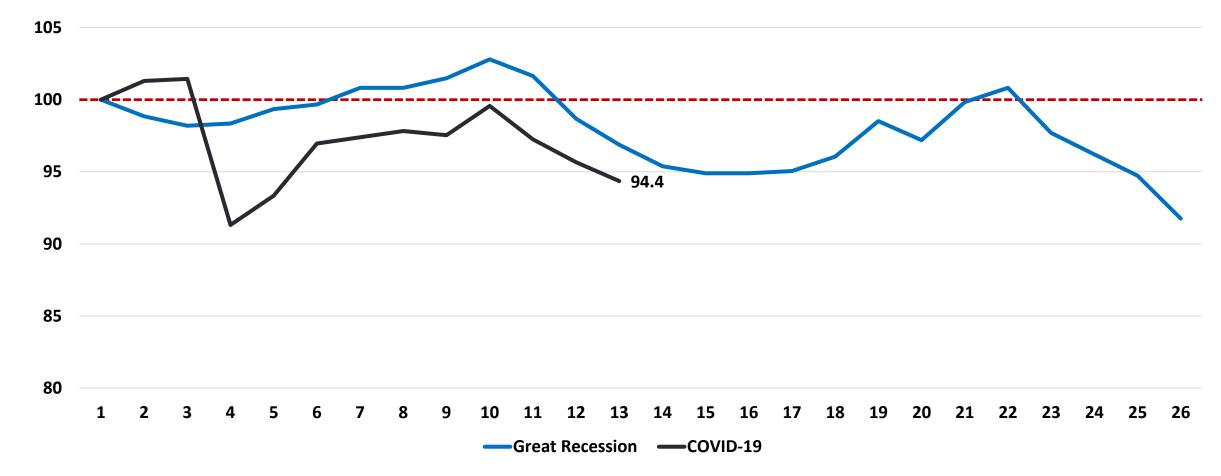
Employment Recovery Comparison, Shasta County, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100





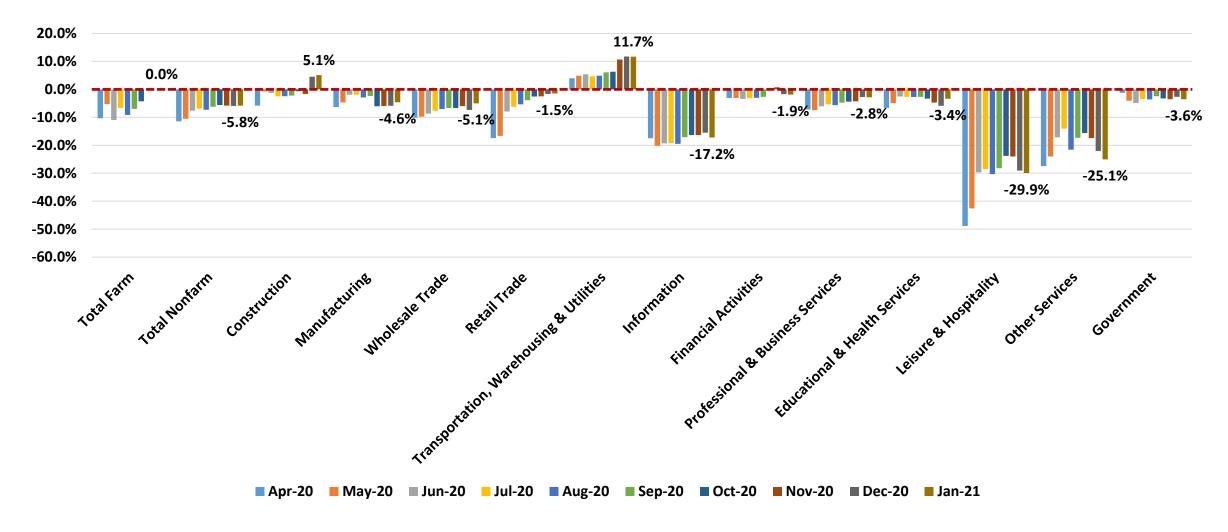
Employment Recovery Comparison, Yuba/Sutter Counties, Great Recession and COVID-19 Recession, Months from Peak, Index Nov 2007 and Jan 2020 = 100





Jobs by Industry (% Change from Previous Year), Sacramento MSA, April 2020 to Jan 2021

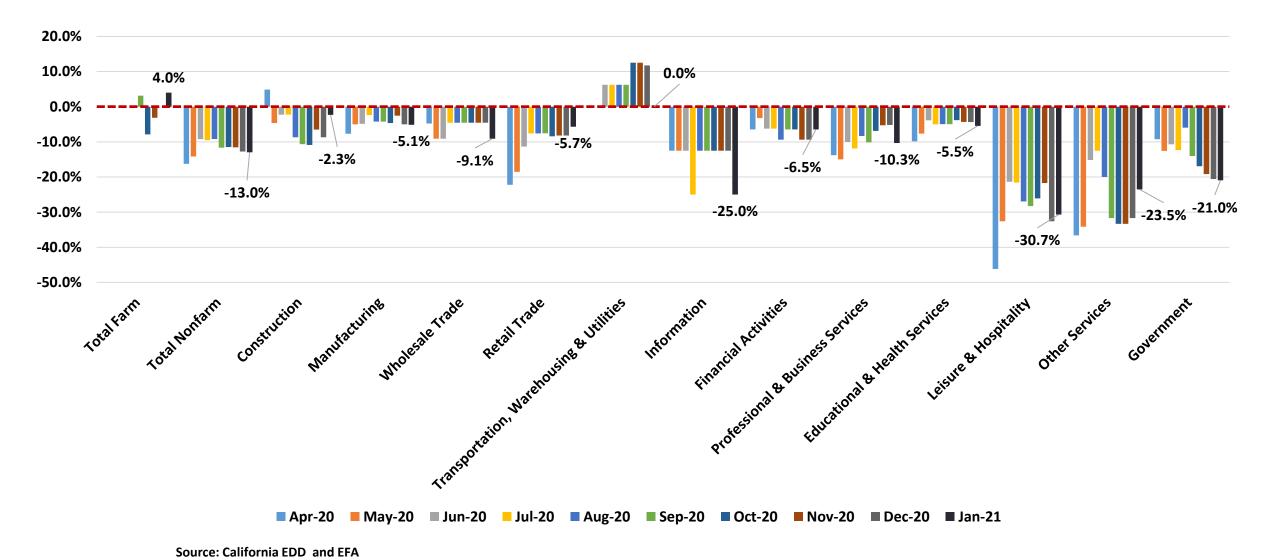




Source: California EDD and EFA

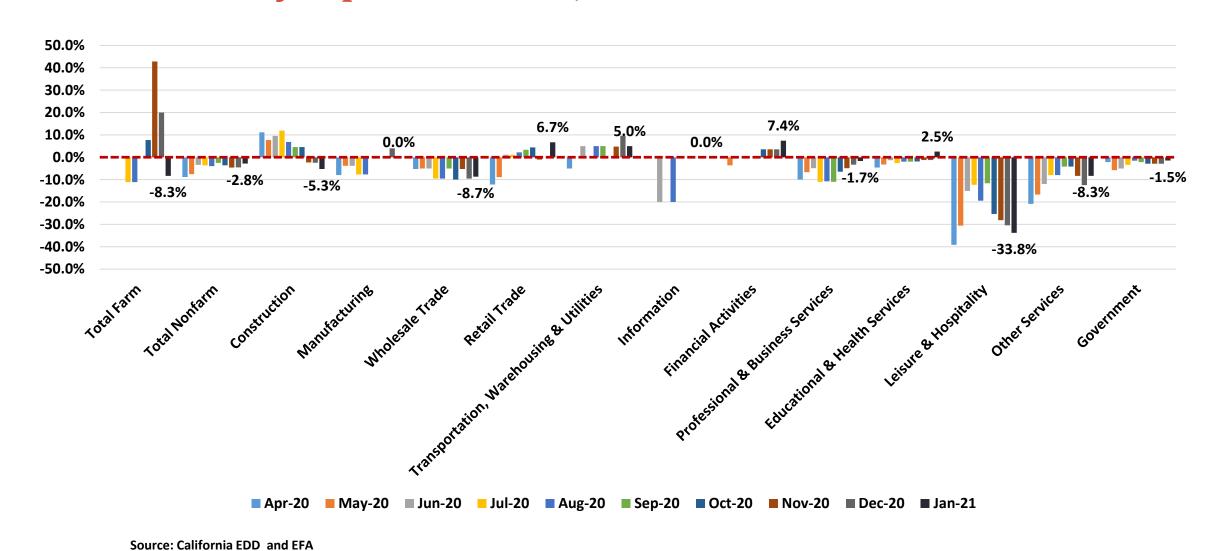
Jobs by Industry (% Change from Previous Year) Butte County, April 2020 to Jan 2021





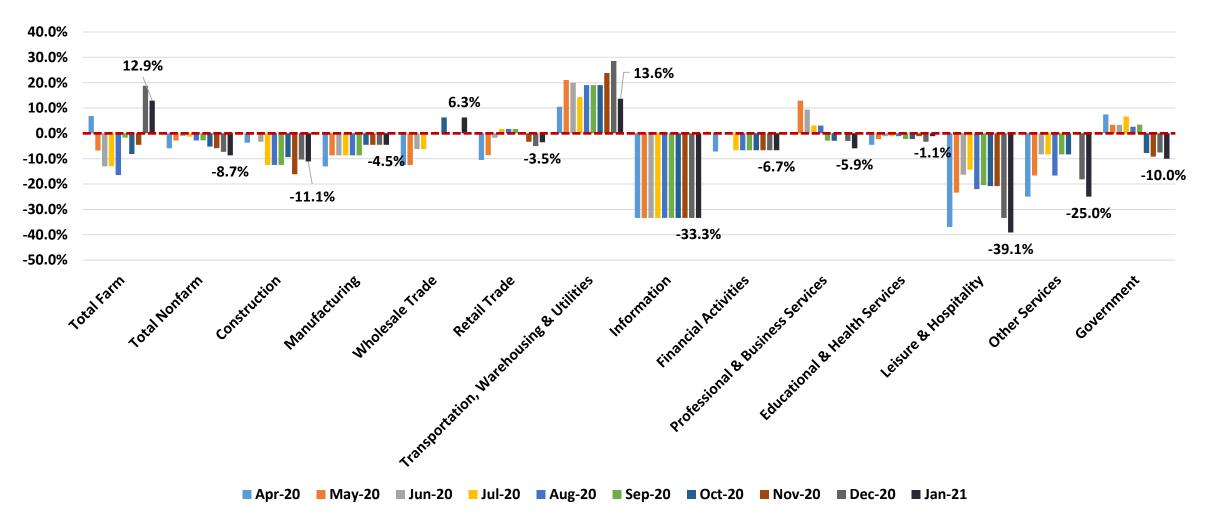
Jobs by Industry (% Change from Previous Year), Shasta County, April 2020 to Jan 2021





Jobs by Industry (% Change from Previous Year), Yuba/Sutter Counties, April 2020 to Jan 2021





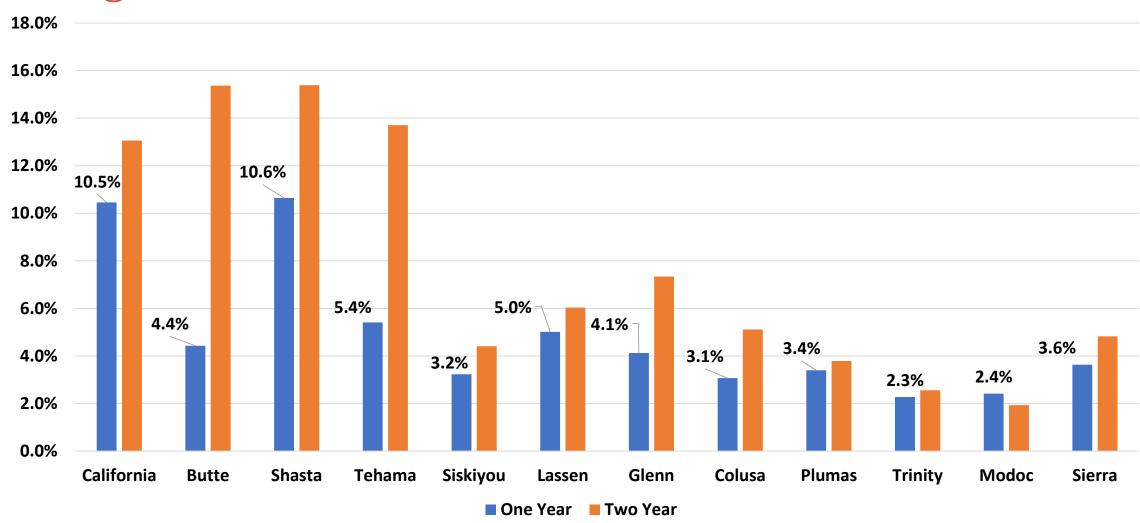
Source: California EDD and EFA



California and IPPS Counties Public Sector: Rural vs Urban

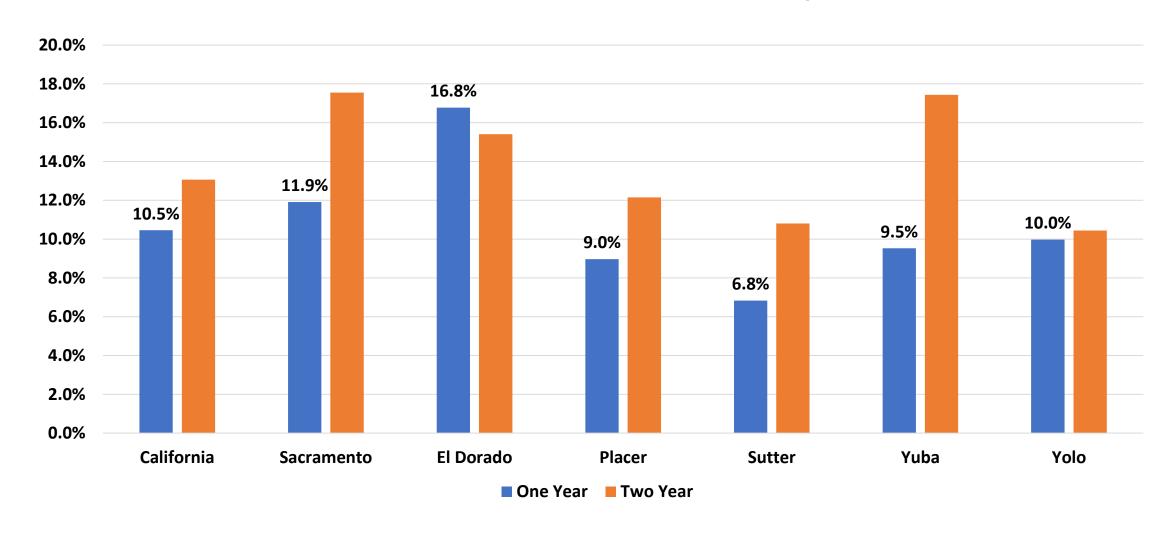
Housing: Looking Back Two Years, Jan 2021, % Change in Median Home Prices, CA and NFN





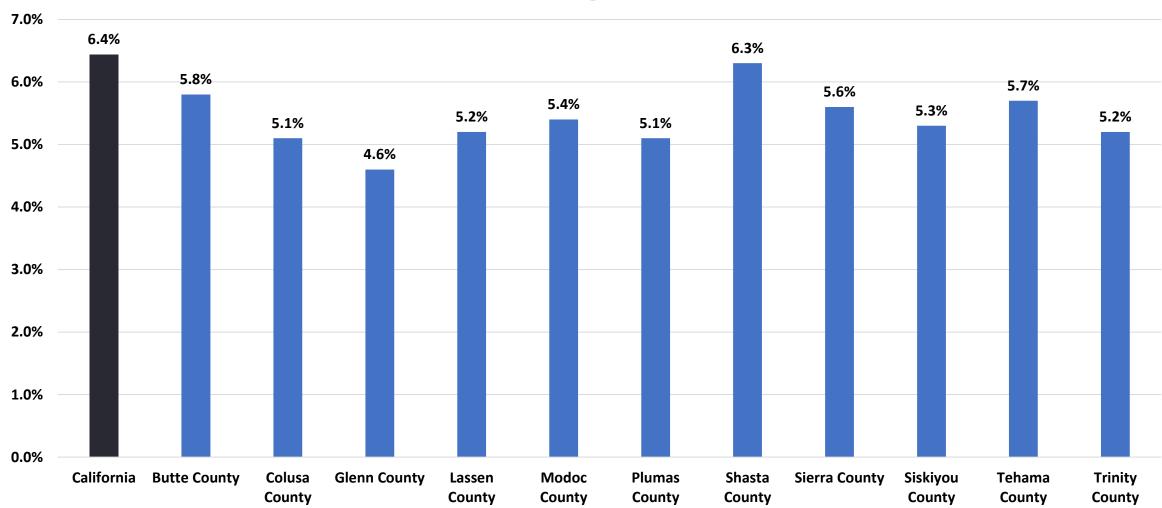
Housing: Looking Back Two Years, Jan 2021, % Change in Median Home Prices, CA Sacramento and Yuba/Sutter MSAs





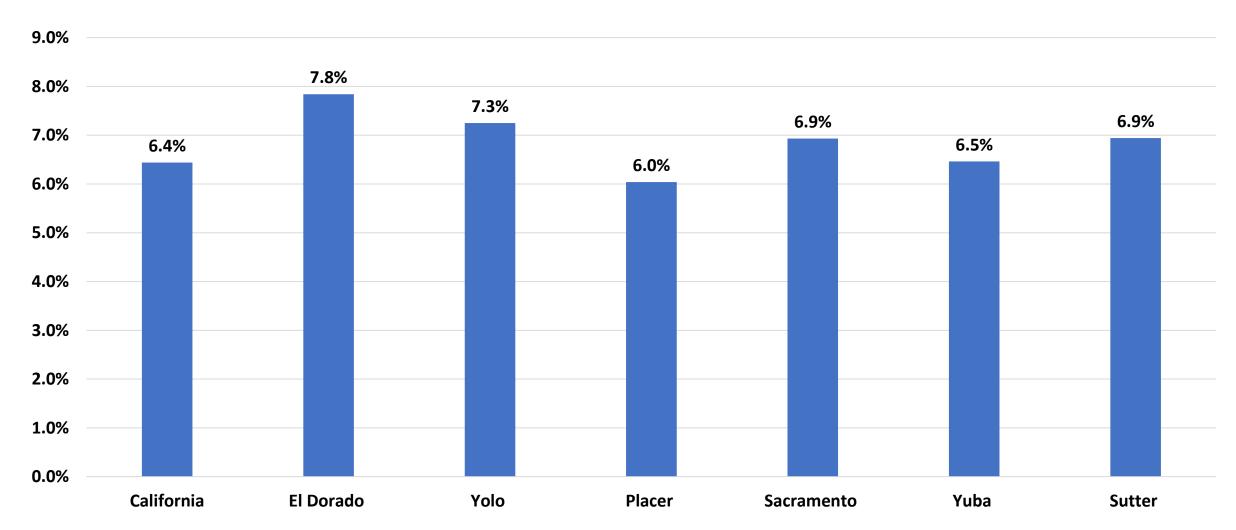
Housing Market Forecast, California and NFN Counties, to Jan 2022, % Change from Jan 2021





Housing Market Forecast, California, Sacramento MSA and Yuba/Sutter MSA, to Jan 2022, % Change from Jan 2021





Sources: ZillowTM Research and EFA

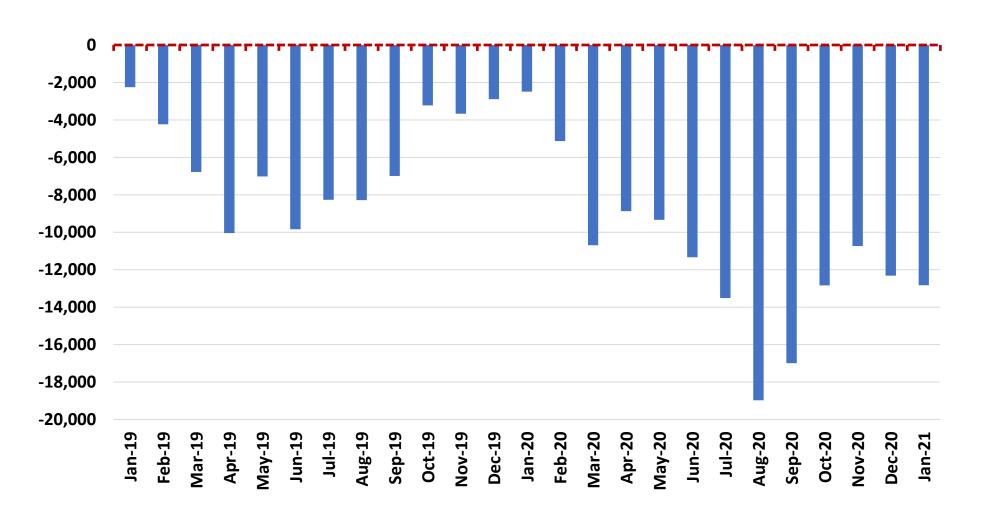


Revenue Diversification and Risk Against Costs

- Public Sector Revenue
 - Taxable sales comeback a function of internet sales primarily
 - Local employment levels and tourism the drivers (TOT here also)
 - Property tax concerns receive more buffer from 2020 growth
 - School attendance a concern as population shifts take place
 - Construction needs to continue
- Public Sector Costs
 - Rising as unemployment remains relatively high
 - Public health costs assisted more completely with new fiscal stimulus

California, Net Change in Address, Jan 2019 to Jan 2021, Number of Households



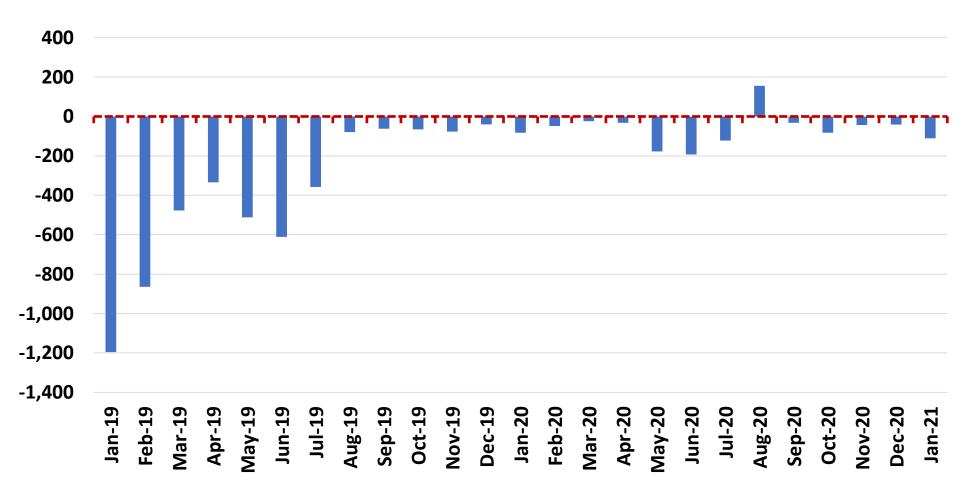


Going to: AZ, CO, FL, NV, NY, OR, TX, WA

Coming From: AZ, FL, IL, NV, NY, OR, TX, WA

Economic Forensics & Analytics

Butte County, Net Change in Address, Jan 2019 to Jan 2021, Number of Households

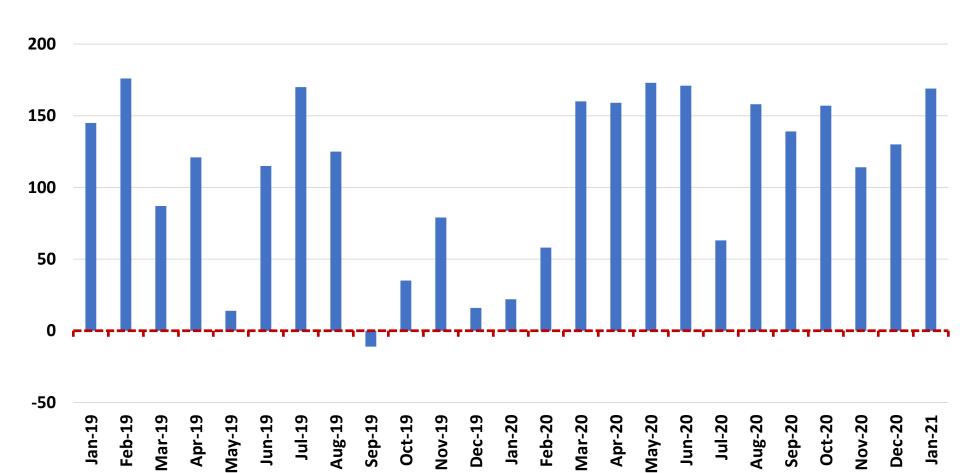


Going to: AZ, ID, NV, OR, WA

Coming From: AZ and NV

Shasta County, Net Change in Address, Jan 2019 to Jan 2021, Number of Households



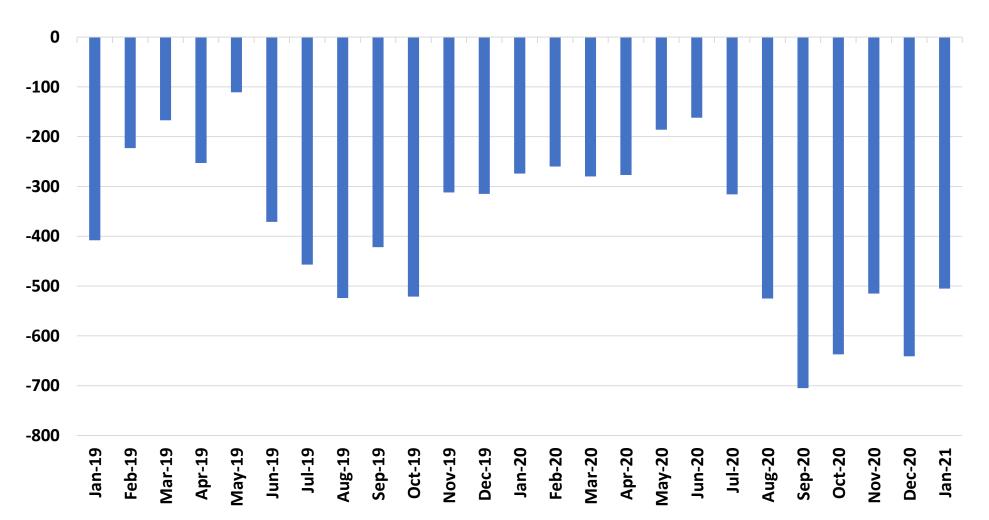


Going to: AZ, NV, OR, ID

Coming From: AZ, NV, OR, WA

Sacramento MSA, Net Change in Address, Jan 2019 to Jan 2021, Number of Households



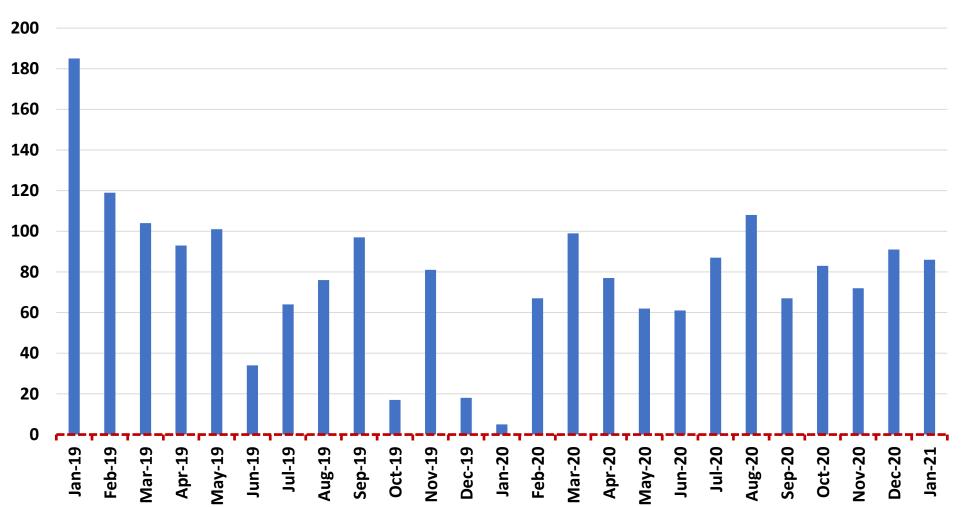


Going to: NV, ID, OR, TX

Coming From: NV, WA, OR, TX

Yuba/Sutter Counties, Net Change in Address, Jan 2019 to Jan 2021, Number of Households





Going to: CA

Coming From: CA, TX

"Friction" between the public and private sectors

- Private
 - Appealing due to dynamic work
 - Equity market participation sometimes
 - Travel and lifestyle
 - High stress, paths unknown, pay generally better

- Public
 - Appealing due to security/pensions
 - Hard number of hours and vacation days
 - Lifestyle, maybe travel
 - Low stress, obvious path in career
 - Pays less on average, more stable total cash comp

Rural areas of CA less diverse, hence government workforce less diverse...for now

Public Education: A Case Study of the Public Sector

- Pre-K to Medical School
- K-12
 - Digital divide K-12: trading teachers for coders?
 - Recent PPIC report: fewer 9th graders pursuing college
 - English learners to expand: more bi-lingual needs
 - Learning loss and shadow cast by COVID-19
 - Physical vs. virtual: deferred maintenance and budgets
 - DEI: age profile leads to great opportunities and challenges
- Tenure: K-12 vs. CC, CSU/UC
 - Microcosm of civil service permanence or about to fade?

Community Colleges

- Perhaps best set of all public education: state and federal focus
- What happens if made "free"?
- Vocational uncertainty:
- Similar to the above: DEI, buildings

CSU and UC

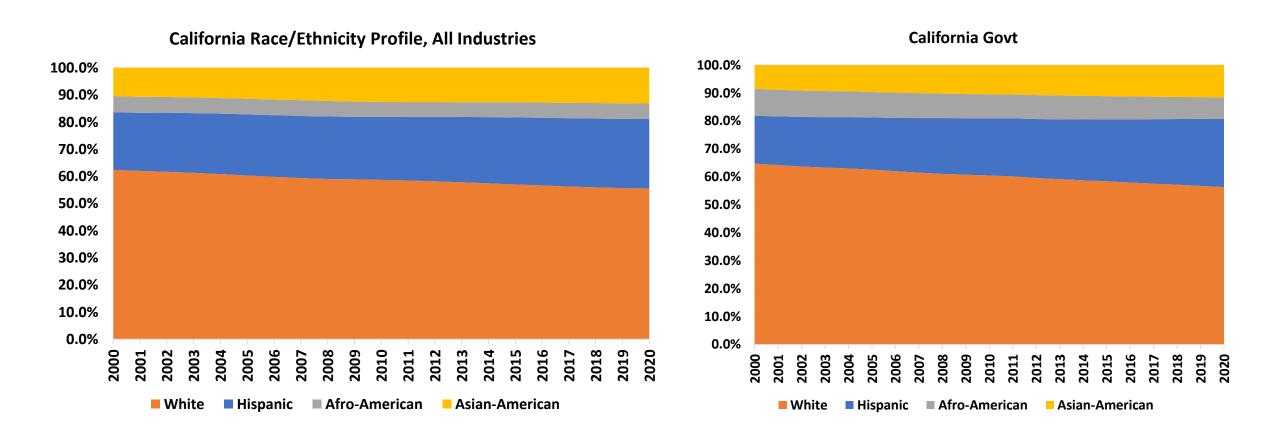
- Undergrad
 - More CC Transfers: more pipeline means more consistent funding?
 - Similar to above: DEI, buildings

Graduate

- For UCs, continue to be world-class and draw in funding and science
- Pipeline for CA tech advantage across science and education

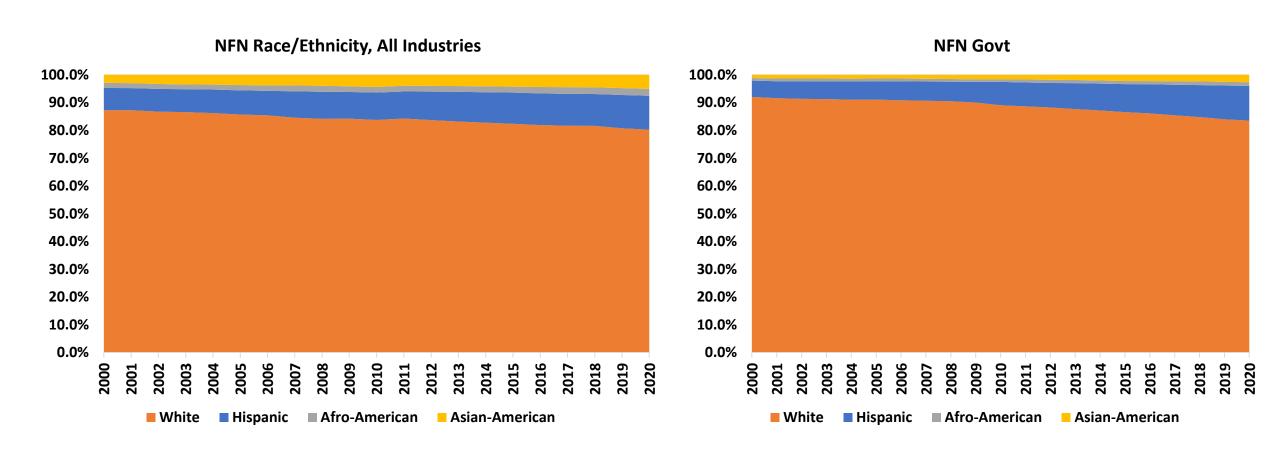
Racial and Ethnic Diversity, Workers, 1991-2020, % of Total, California





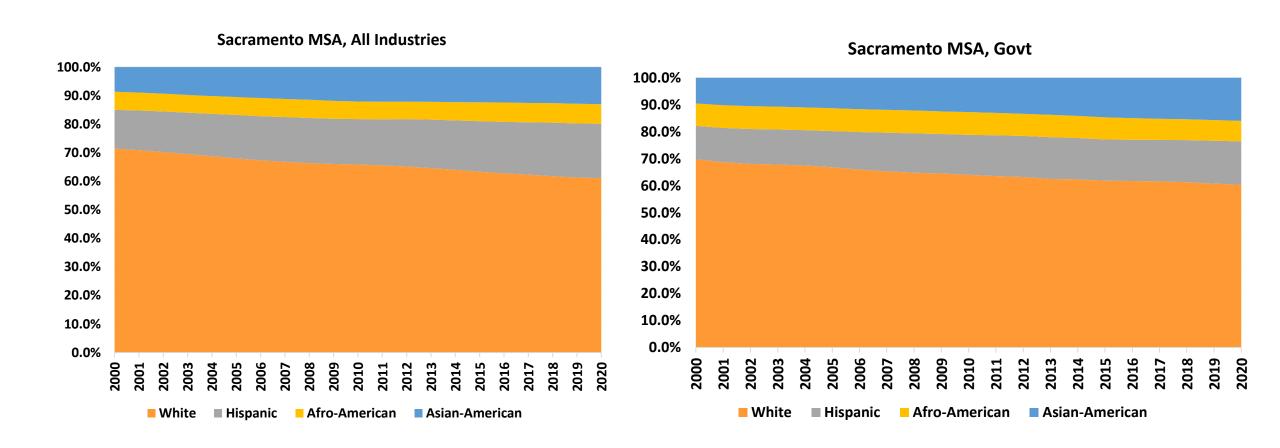
Racial and Ethnic Diversity, Workers, 1991-2020, % of Total, NFN Counties





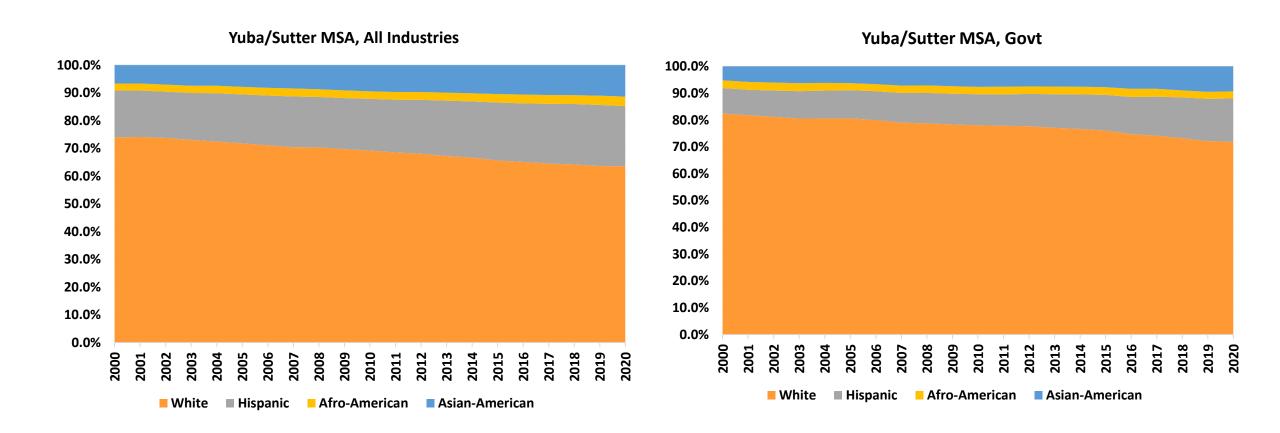
Racial and Ethnic Diversity, Workers, 2000-2020, % of Total, Sacramento MSA



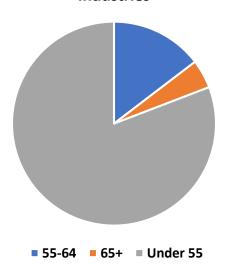


Racial and Ethnic Diversity, Workers, 2000-2020, % of Total, Yuba/Sutter MSA

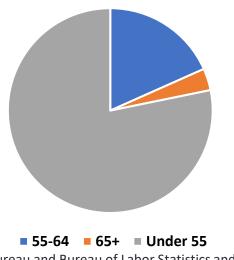




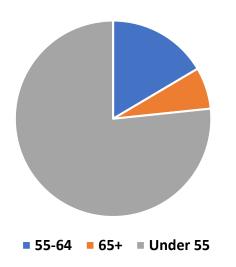
California 2010 Worker Age Profile, All Industries



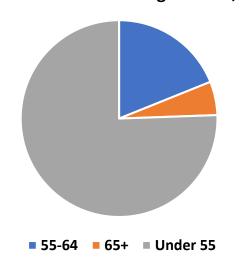
California 2010 Worker Age Profile, Govt



California 2020 Worker Age Profile, All Industries



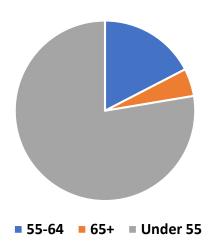
California 2020 Worker Age Profile, Govt



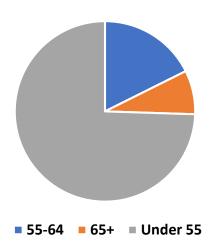


Age Profiles,
Workers in
California, % of
Total, 2010 and
2020

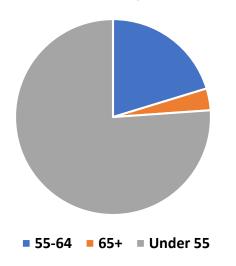
NFN Counties 2010 Worker Age Profile, All Industries



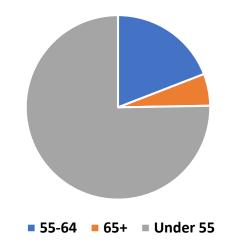
NFN Counties 2020 Worker Age Profile, All Industries



NFN 2010 Worker Age Profile, Govt



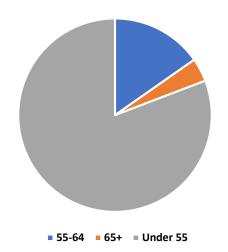
NFN 2020 Worker Age Profile, Govt



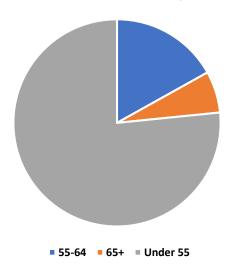


Age Profiles,
Workers in NFN
Counties, % of
Total, 2010 and
2020

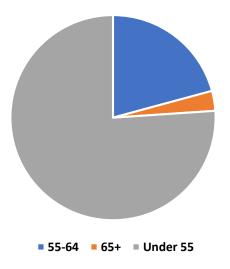
Sac MSA All Industries, 2010



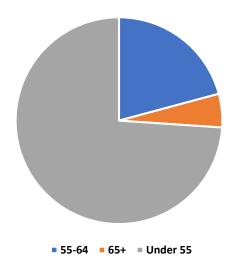
Sac MSA All Industries, 2020



Sac MSA Govt, 2010



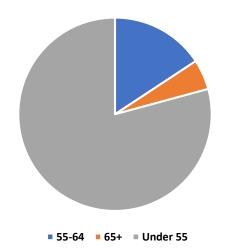
Sac MSA Govt, 2020



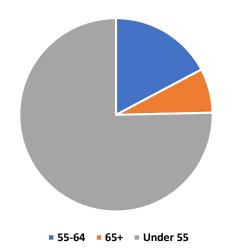


Age Profiles,
Workers in
Sacramento
MSA, % of Total,
2010 and 2020

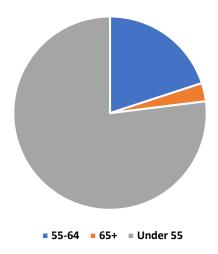
Yuba/Sutter All Industries, 2010



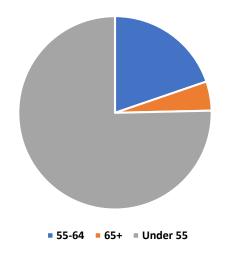
Yuba/Sutter All Industries, 2020



Yuba/Sutter Govt, 2010



Yuba/Sutter Govt, 2020





Age Profiles,
Workers in
Yuba/Sutter
MSA, % of Total,
2010 and 2020

Trends to Career in Government: Recent Report from Deloitte



- "Digital Government": more online; staff trained for online tools, connected to citizens
- Services personalized, "frictionless" and anticipatory
- Working from home: shifting workplaces
- More data inbound and outbound
- Policy using "big data"
- Government more agile and flexible
- Cybersecurity and regulatory/government help
- DEI in the public sector: rising, HR and Title IX
- Increasing trust in government

General themes:

Diversity across all classifications

Digital government, once and for all

Career Caveats in Public Sector



- Age of the Chatbots
- Civil service reform and citizen-centric service
- Replacement of outdated legacy technology: dismantling siloes
- Watching for public-sector worker burnout: automation will be scaled up
- Watching for public-sector worker burnout: public safety and health tougher
- Mandatory transparency obligation on across public sector

Upshot: COVID-19 may lead to faster digital transformation of public sector Myth or reality?: Public Sector will be the last sector that digitizes: people first

ECONOMIC Forensics & Analytics

Career Choices and Opportunities

- Data science: cybersecurity to apps coding and maintenance to systems
- Ombudspersons: navigating local and state government
- Public health: including public telehealth
- Systems management: dual workplaces
- Teachers and researchers (not necessarily professors)
- City and county planning staff
- Public Safety: pre and post disaster
- Maintenance workers



Thanks IPPS!
Questions?
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